

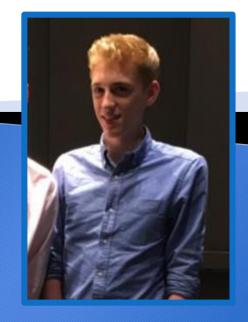


# Seb Sirrell



F523







#### Problem 1

As the product will be for children, it has to be exciting and appealing to the children, not just plain and boring like any other shelf.

#### Problem 2

The second problem, linked to organisation and general tidiness, is the willingness of younger children. Children need an incentive to tidy their toys up and their rooms. This incentive could be a range of fun ideas, such as music or movement.

#### Problem 3

Another problem I have come across is the amount of room for furniture in a child's bedroom



Video

#### The Client:

Name: Sheryl Lawrence

Occupation: Pre-school teacher

Age: 42

#### Likes/wants:

- · An interesting and fun shelf that would encourage her child to put her own toys away
- Different sized compartments/shelves for different objects and toys
- Out of the way, makes the whole room look more tidy.

#### Design Brief / Solution

Create a shelving unit based around the generic likes of the gender the product is bought for, this will be liked by the parents as they are appropriate for the children. An example for this is the theme of cars for boys and flowers for girls. These gender appropriate designs will be perfect as they are simple, which allows for more focus on the function. These shelving units have to provide an incentive to the children for them to want to clean up their toys, the incentive could be movement as this will make the chore seem fun to the children rather than a tedious task. As there isn't much room in a child's bedroom, the shelf should not only incorporate storage but other wall hanging products, such as mirrors and clocks.

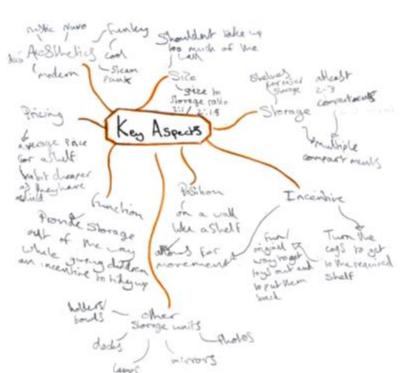
#### Target market:

The shelving unit will be made for children aged 4-10, therefore the aesthetics have to appeal to the children of both genders. However, the designs have to appeal to the parents too as they will be the ones buying the products. The parents wont buy a product that isn't suitable for their child. The function of the product will mainly be for the parents as the product will provide incentive for the child to clean up their toys. Although, the product may have different methods of accessing the toys within, this will appeal to the children as they will act as secret compartments that the children will enjoy.



#### The Situation:

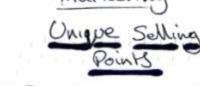
This is the bedroom of my clients child's bedroom. There are toys all over the floor and on the bed as they have no incentive to clean up their mess. There is also a blank wall by the bed, this would be prefect for a shelf that would liven up the room more and keep it tidy at the same time.



This brain storm shows what should be included into my designs and what can be integrated later on in the designing of the product. It also references other similar products and the features that are included in them.

# **Background Information** Design Brief

The unique selling points are what make the product marketable and commercially viable. These are the reasons that people would buy the product to be designed over other existing products.



Fun to use Packaging

Interesting value for money

Easy to use Size

Simple design logo/name

Attractive Material

Modern Suitability

This very different method of acassing, and Storing products has inspired me to change up the Storage aspect to make it more innovative, not Just like a drawer.

I like the ying and young storage unit as the whole product is Storage and it only takes morning one help to reveal all or the storage

Mulhale compartments make everything more organised. Organisation is important in my product as it is meant to holp children dean up



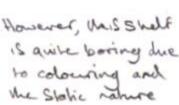
I like this Shelf as it is different to general Shelves that are flat lines which products rest on. Wheread thies Shalf is hexagonal and more doted off, meling its Similar to a drawer



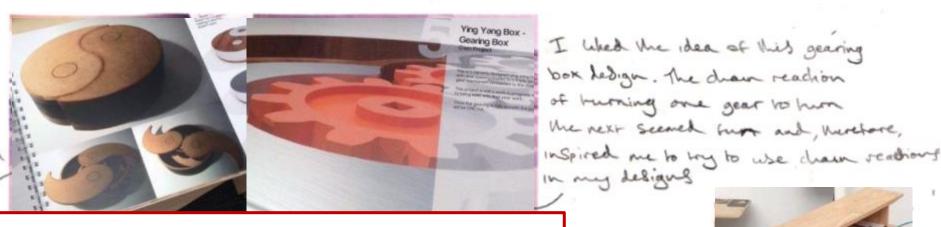
## Primary inspiration

AS my product will be used by untily duldren, it might be Sensible to use two lines of Security for desing the toy's in place, like this

This Shelf is very innovative as it incorperats a dock into the design and includes a minor in the Same dedign







All of these photos were taken by myself when visiting the new designers exhibition in London.

> These levo disterent Products have the same functions of expanding. The Products Seem to have Lemited Space, until they expand. The expanding: S almost like a secret compartment that children have in toys. A Secret compartment would make megroduck more hun for



a duild as they can keep their valuables Safe

### Secondary Inspiration



Incorporating magnets into a chuld's Storage unit is a cloud's Storage unit is a cloud's storage unit is a cloud's cor smaller, metalic toys to be easily stored on and put on a show.

The hesign of Vish Shelf is bad as it has nothing heeping its contents safes.

There is also alor

as Hens cannot be placed on top of others, due to the risk of view falling out.



Having a Shelf
With multiple compartments makes
It easier to organise
The contents. The
different Sizes also
allow for objects of
all sizes to be Stored

This design is similar to the Second photo.
However, this design is better as its compartness vary in Size, much like dillwen's logs.

All of these images were found on the internet

One Yhing I have discovered while Searding the intervet for children's Theling with is that they are generally claced above the child's bed. This placement makes it easy for both the child and the parents to use the Shelving.



The Cog worth

art has inspired

me to include

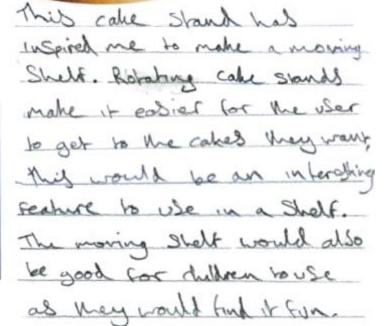
this Sort of

mechanism

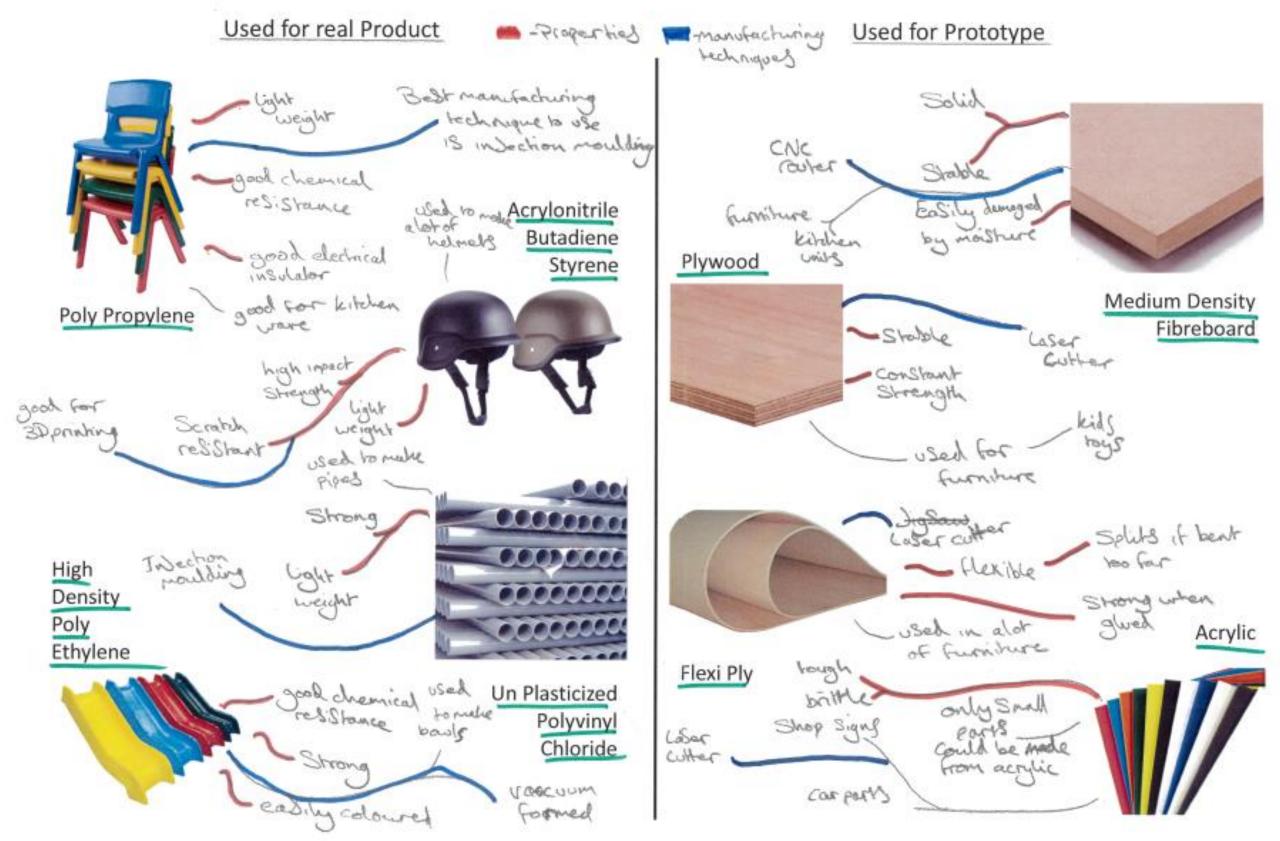
who my design

in order to

make the shelf more / rotate.



# Materials





**Information** 

Videos

The children's shelves in Ikea seem to be Plastic rather man wood

archable

Simple Tresign

I whed Ikea and rook mese Rotos

Insectional VACUUM we dian moulded

right



the height & at which the Shelf is placed depends on adult

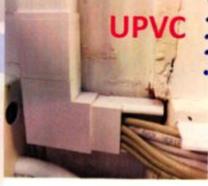
The Shelf will Wholy go above we bed so that both The child and the parents can access the contents Harry to demb on to a bed will be fun for the dill

Such as:

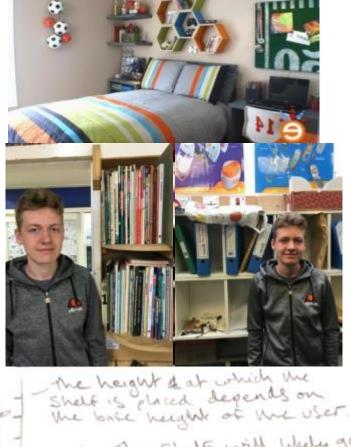
- · Favourite colours
- · Farourite Shapes
- · Best loys/ Possellow
- · Hobbies
- · what they endoy daing

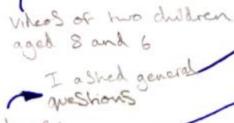
having a Smaller Slorage area allows for a back and front vo be added.





easily coloured







118cm

6.7 10

200 mm

# Specification

A

- The aesthetic of the product should align with the general likes of both male and female children. For example a boys likes might be football, therefore the products aesthetics should be related to football in some way.
- Like the Ikea shelving for children, the colours and the shapes of the product should be quite simple. A simple look will make it look modern and wont bring too much attention to the storage unit.

**Aesthetics** 

S

Safety

- As the shelf will be used by children, it needs to be very secure when fixed to a wall to stop it from possibly falling on the user.
- Making the product light will also help it to be more secure when on the wall as there wont be as much strain.
- Any mechanisms that are included in the designs should be covered up so the children cant access them as they can be dangerous.

C

Customers

The product will be aimed towards children aged 4- 10, therefore the aesthetics have to appeal to that age group

- However it will be the parents that buy the product so it will have to appeal to them too. It will most likely be the function that appeals to them rather than the aesthetics.
- There will be two different designs of the products that will appeal to both genders.
- Organisation is a big deal for parents, therefore the product should help organise the contents

Si

Size

The width of the compartments need to be about 20-30cm so that big toys can fit in there easily.

- There will also be different sized compartments for organisational purposes and storage for toys of all sizes.
- The length of the shelf should be big, for a lot of storage space. The length of the shelf should be around 850mm.
- The height of the shelf should be around the same size of the length to make the shelf even.

Co

Cost

When estimating the cost, the size and the function of the product have to be taken into account. The better the function, the higher the price can be raised as people will be more willing to spend a lot of money on it.

- The size also needs to be accounted for as the bigger the product is, the more
  money will be spent on making and materials, which means the price will have to
  be raised.
- However, from my research the price of generic shelving for children ranges from about £125- £249. Therefore, £249 should be the maximum price of the product.

F

Function

• The main function is to get children to learn to put their toys away and have fun when doing so, this could be done in a number of ways, but the easiest way to do this is to have some aspects of the shelf move.

- The shelf will store toys of many different sizes and shapes.
- Using some sort of mechanism for the movement of the **shelf will be interesting to the children who use** the shelf.

E

Environment

- The best height for a children's shelf is around 1000mm to 1200mm as the average height of a child aged 6-9 is 1180mm. However, to let both the children and the adults have easy access to the shelf, the best place for the shelf to be is above the child's bed
- The damage the product does to the environment should be kept as low as possible, this means using materials that can be recycled or that are renewable
- Another way too keep damage to a minimal is to produce the product in as few parts as possible, to keep manufacturing down.



Materials

The Product will either be made from these two materials:

- ABS- this plastic is impact resistant, strong, durable, light weight, scratch
  resistant and easily coloured. This material has all of the right properties
  needed for when making a product for children.
- PVC- This isn't as good but is still a good candidate. PVC is tough, stiff, easily coloured and light weight.
- **However**, using MDF could be a good idea as this can be more easily decorated.



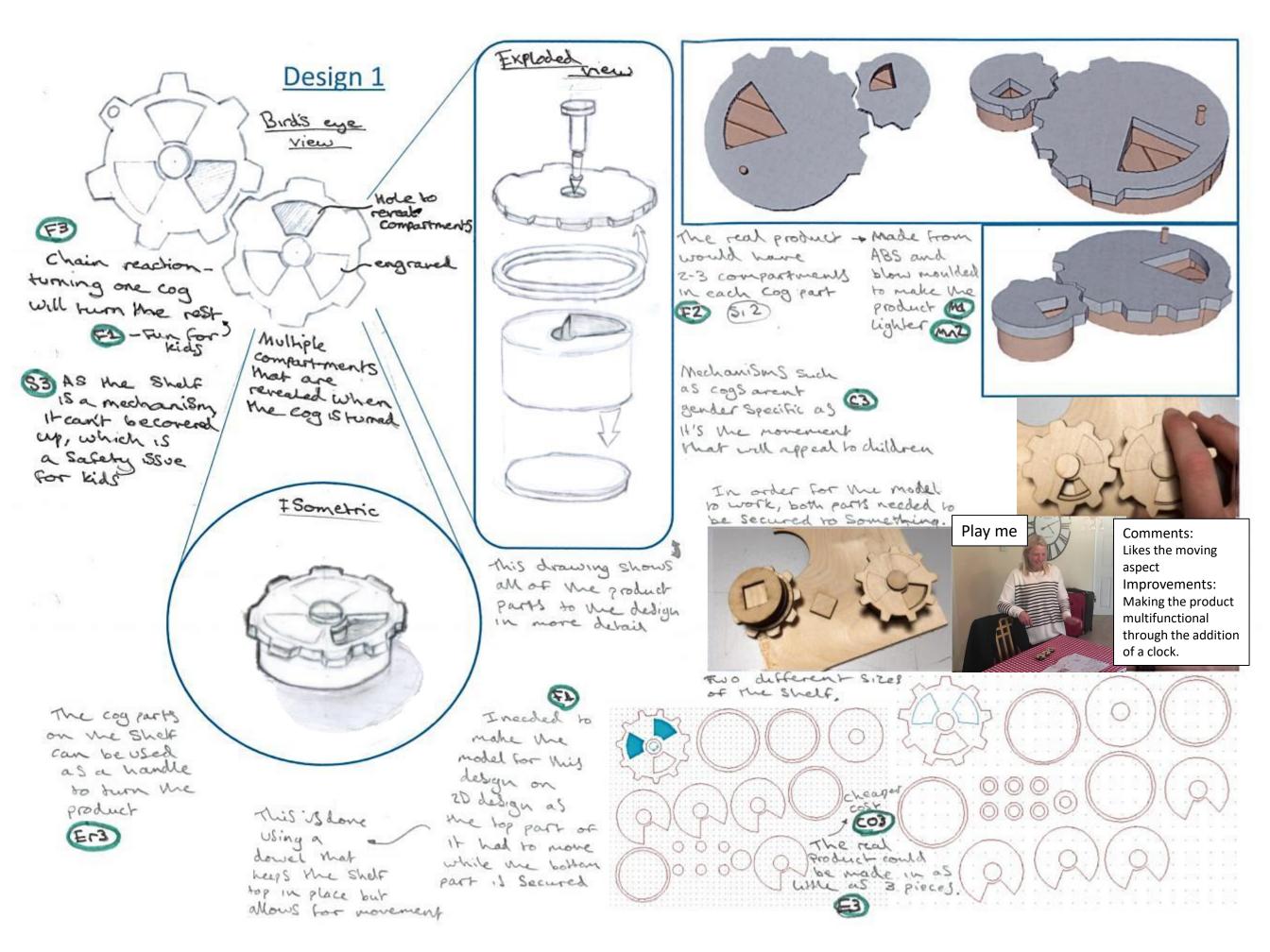
- The shelving needs to be the right size so it can be placed at the right height but still be used by both adults and children, this means the product will have to be quite big
- The opening to the shelf needs to be designed around the potential contents of the shelf This is to make sure that typical products can fit in the product
- Any handles on the shelf need to be grippy to make the shelf easy to use.

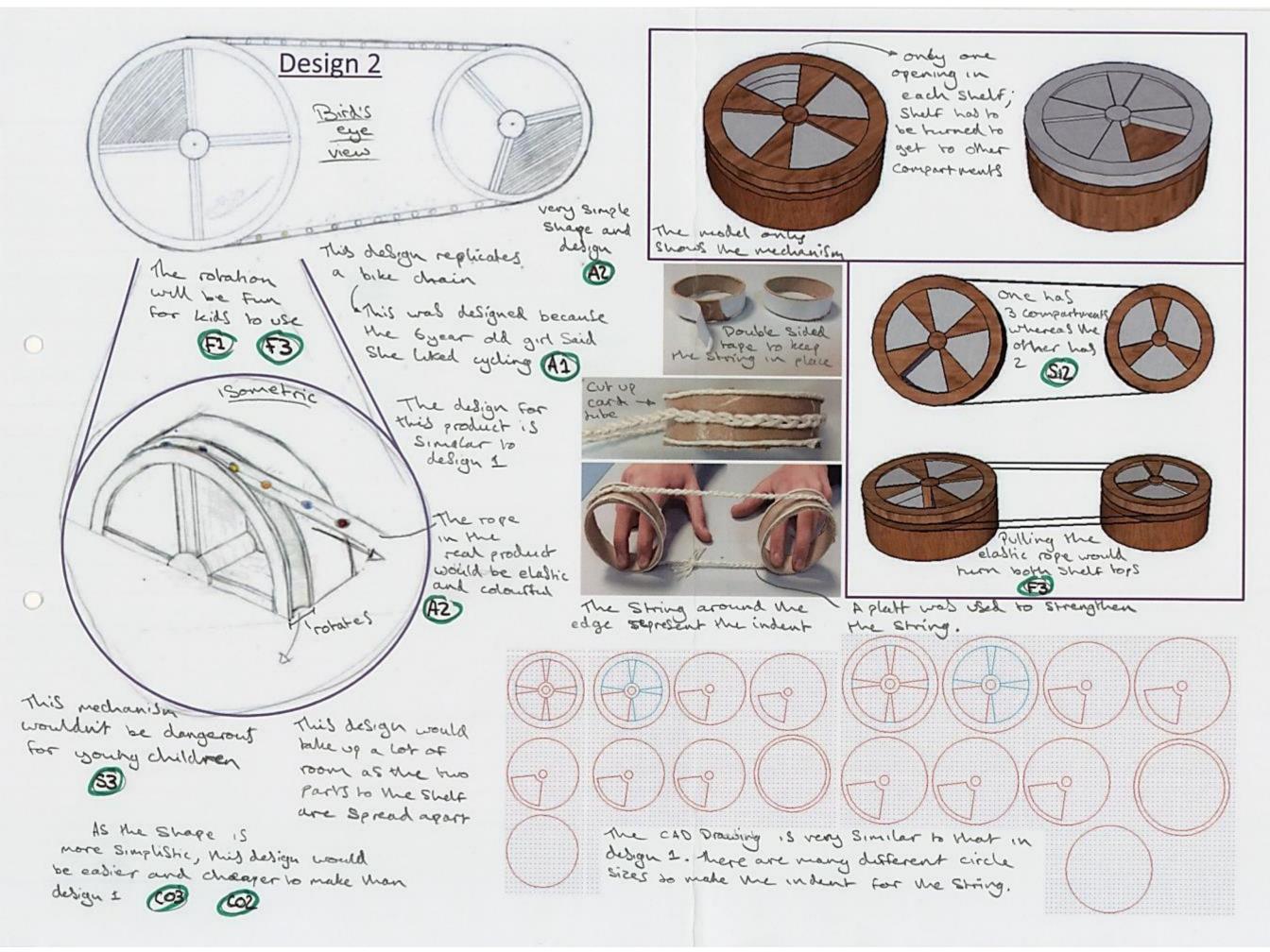


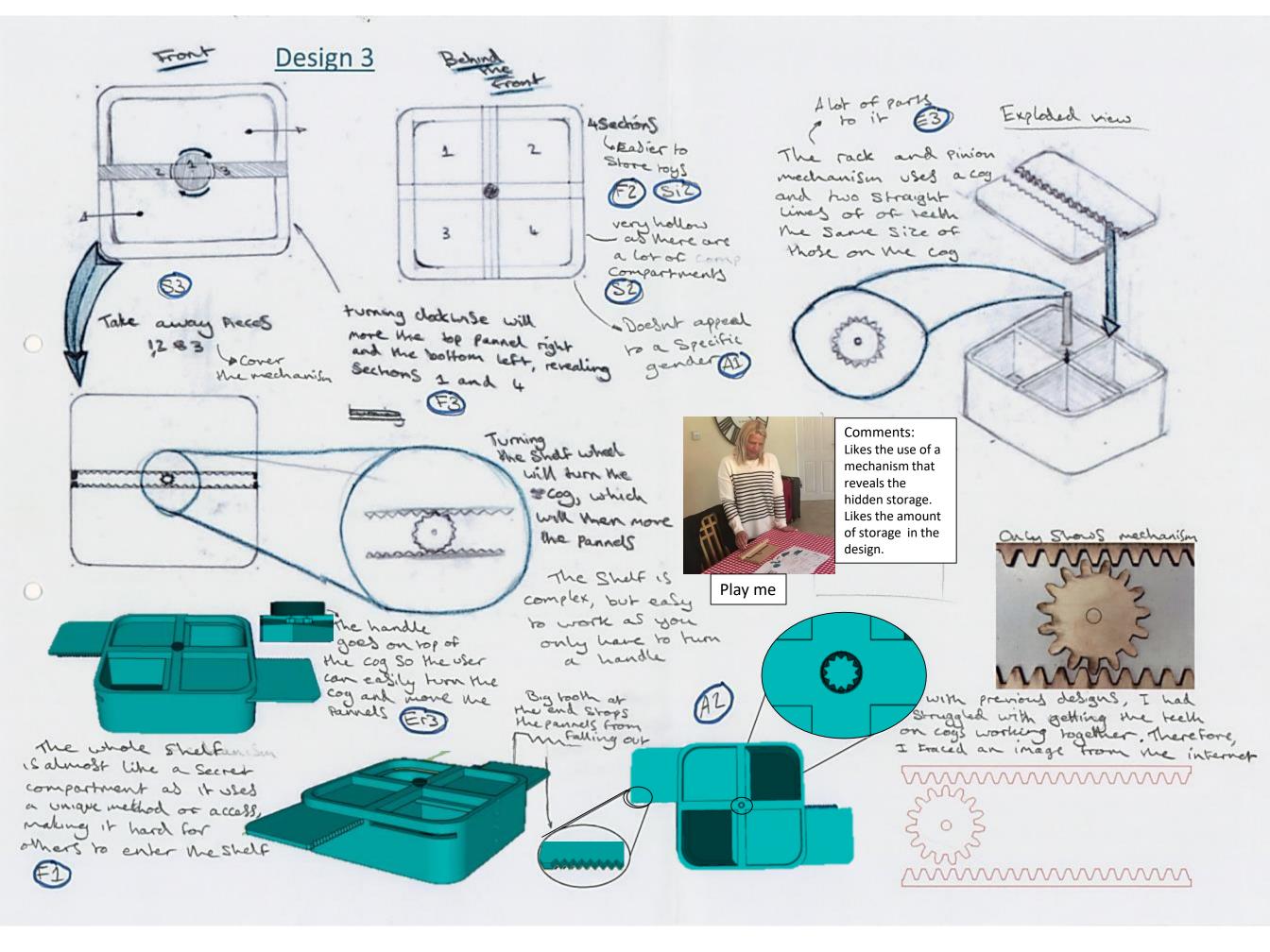
Manufacture

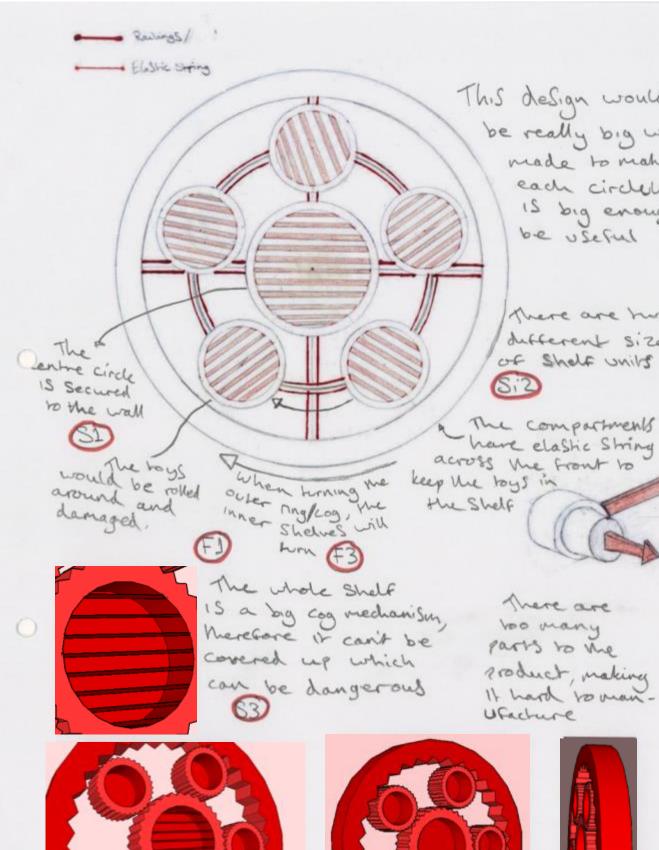
- The two shelves that I found at Ikea were vacuum formed, therefore this method of manufacturing might be a good one to consider.
   However, the cost of making a mould for a shelf would be quite high.
- Blow moulding might also be a good method of making the product as this will allow the parts to be hollow, making the product lighter and easier to secure onto a wall.

Ergonomics









This design would be really big when made to make Sure each circlelar storage 15 big enough to be useful

the shelf to move but Shill be Secure, railings are needed

There are two different sizes of Shelf units

the blis

in order for

It is too hard to make a model for this design, therefore I Just made one that Shows the middle stays Shill while me rest move.

The compartments are held onto His

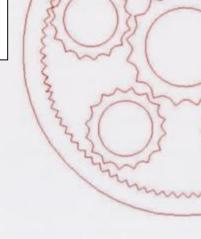


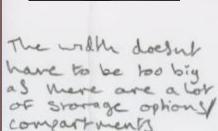
Comments: Likes the workings

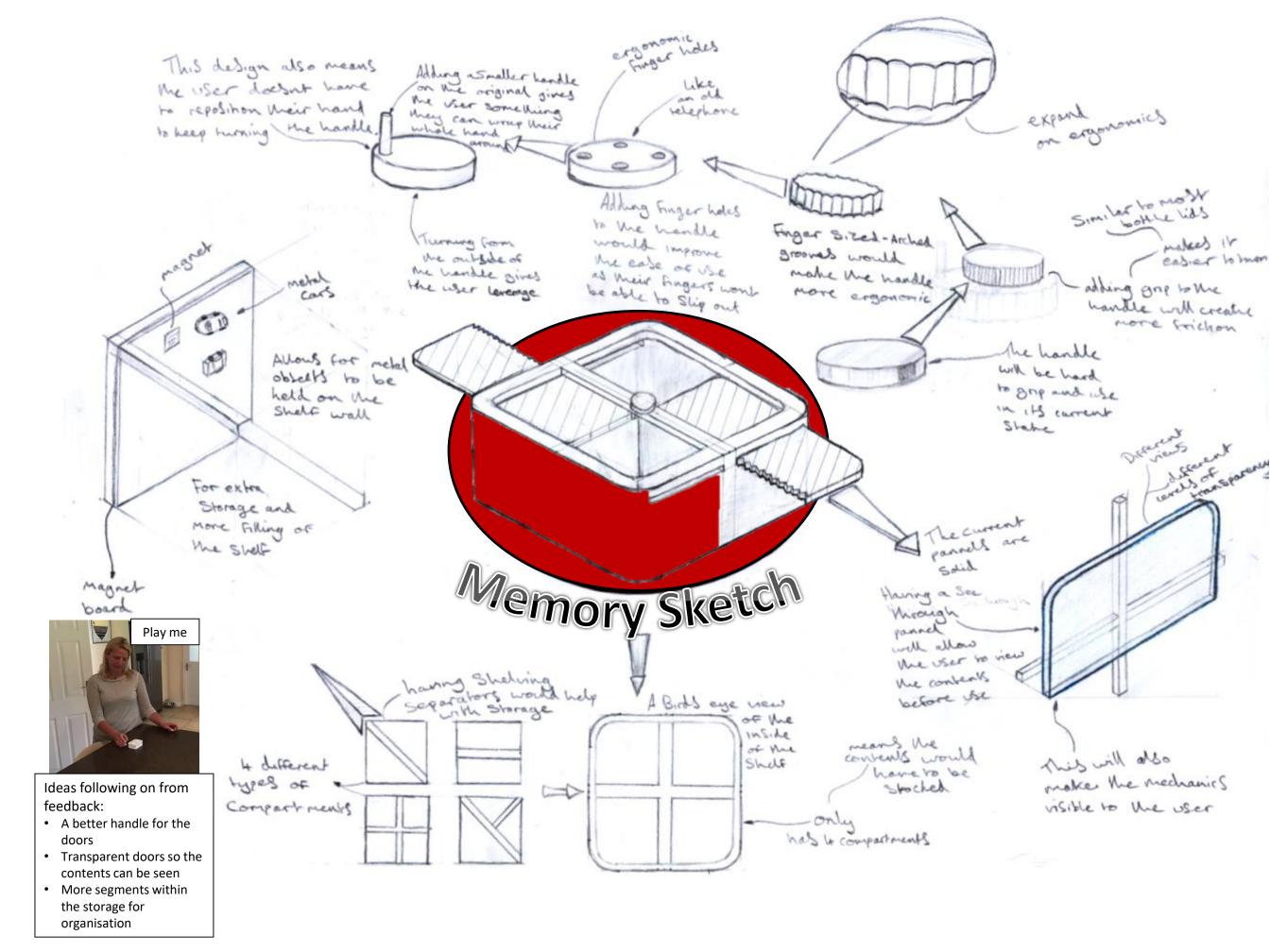
All parts of the Shelf require the same Size teeth, which would make man tachwing difficult

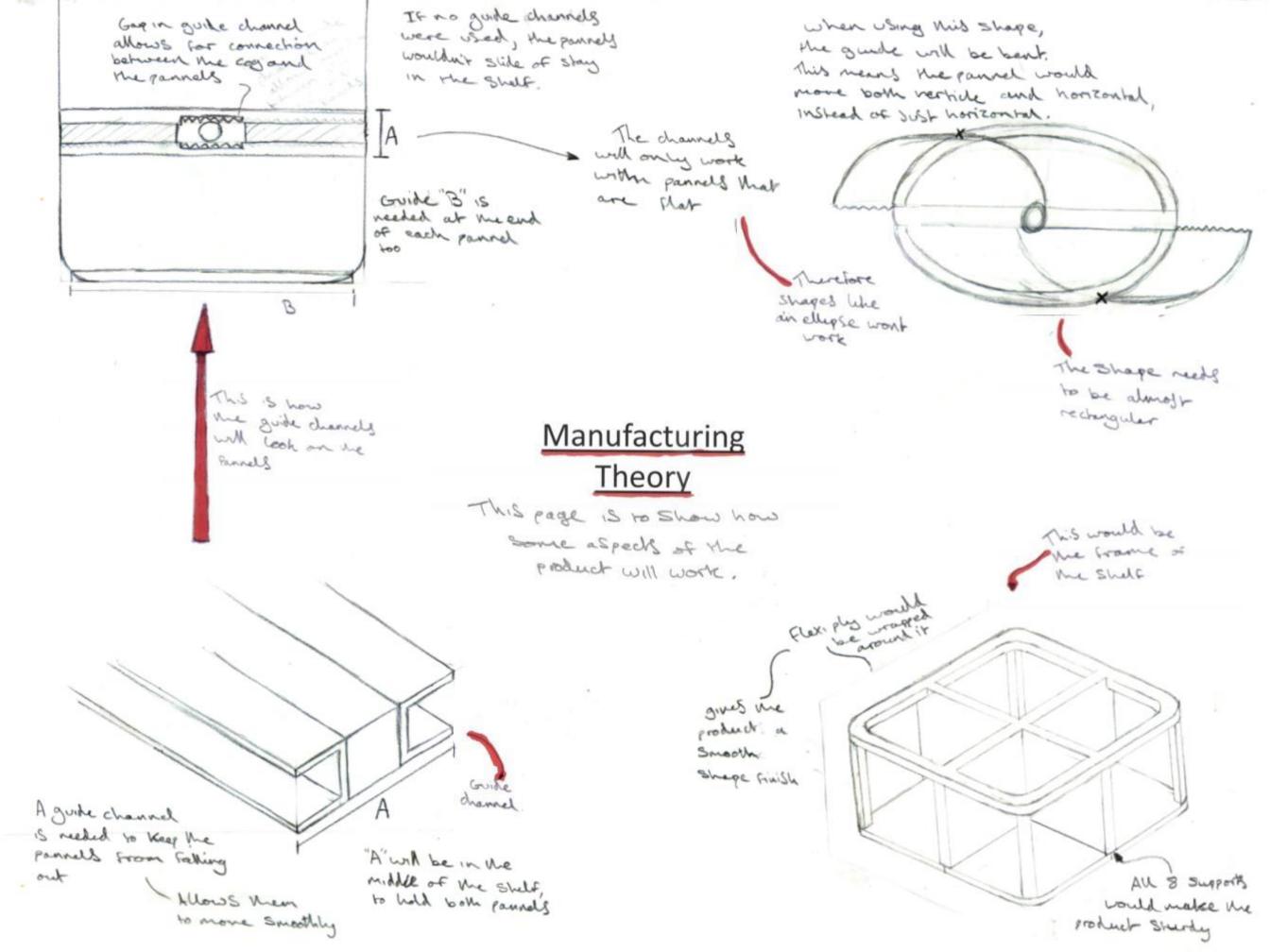


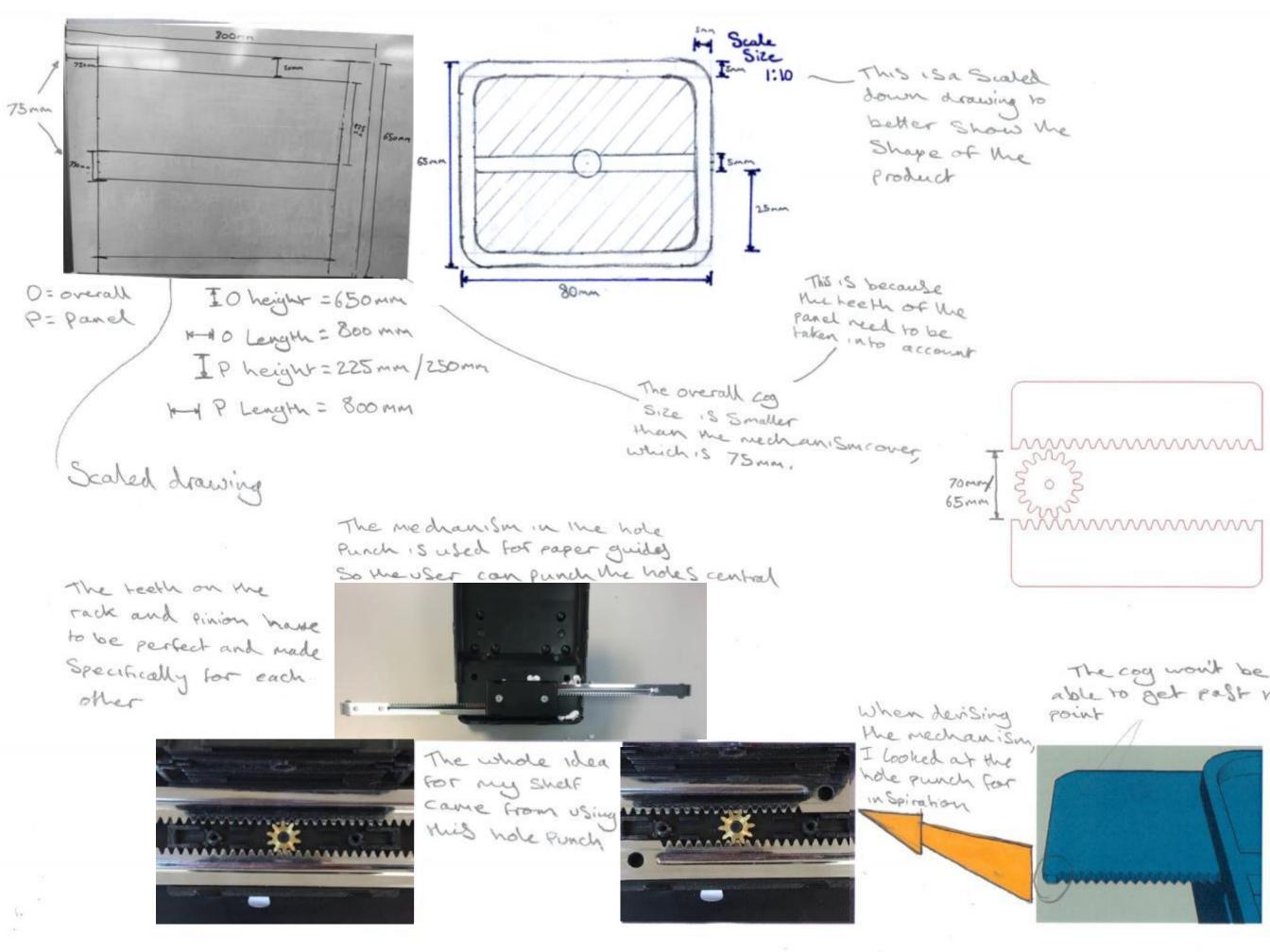
of the design but thinks the open teeth would be a safety risk for young kids. Also likes the many compartments the design includes.

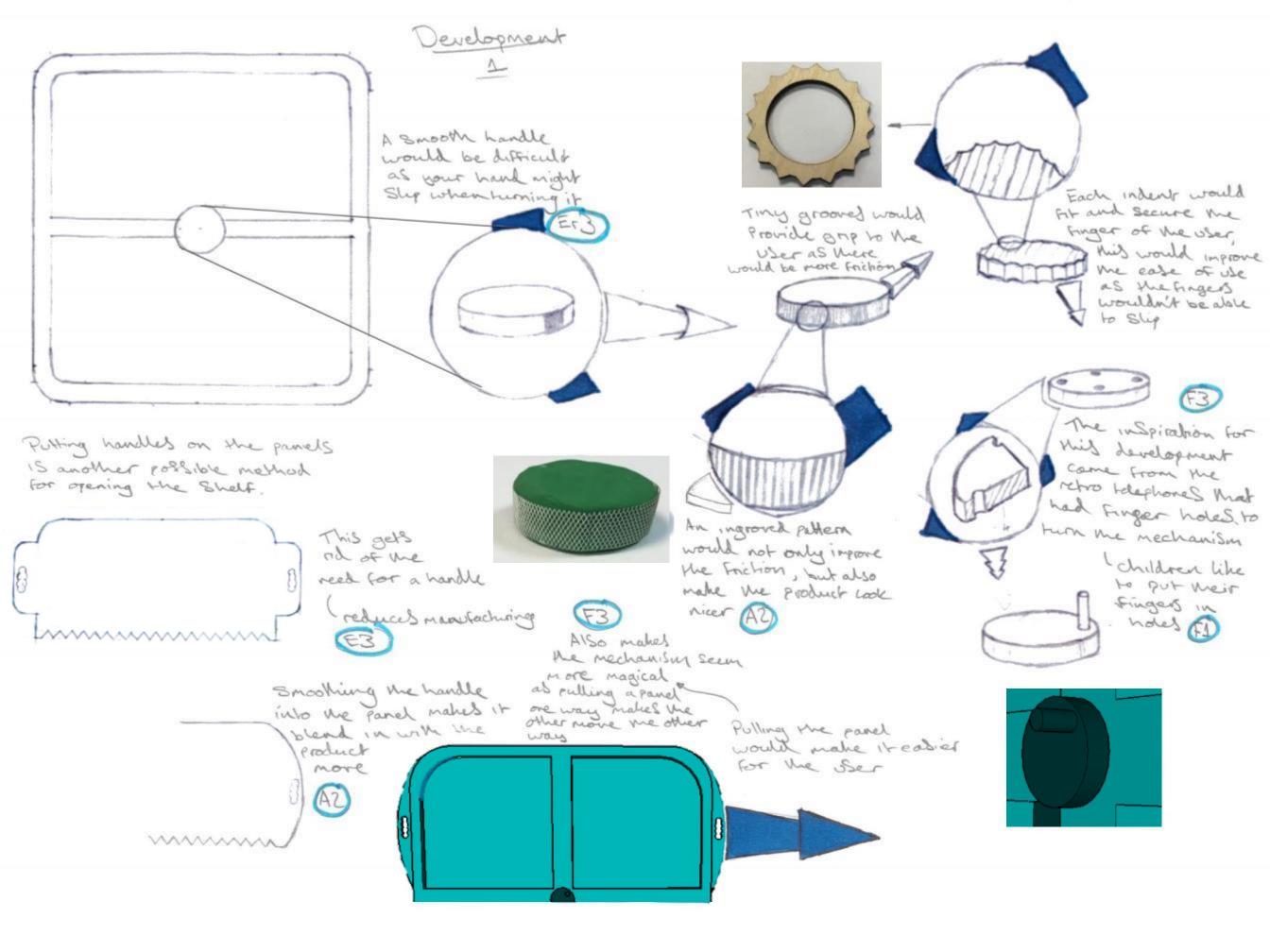


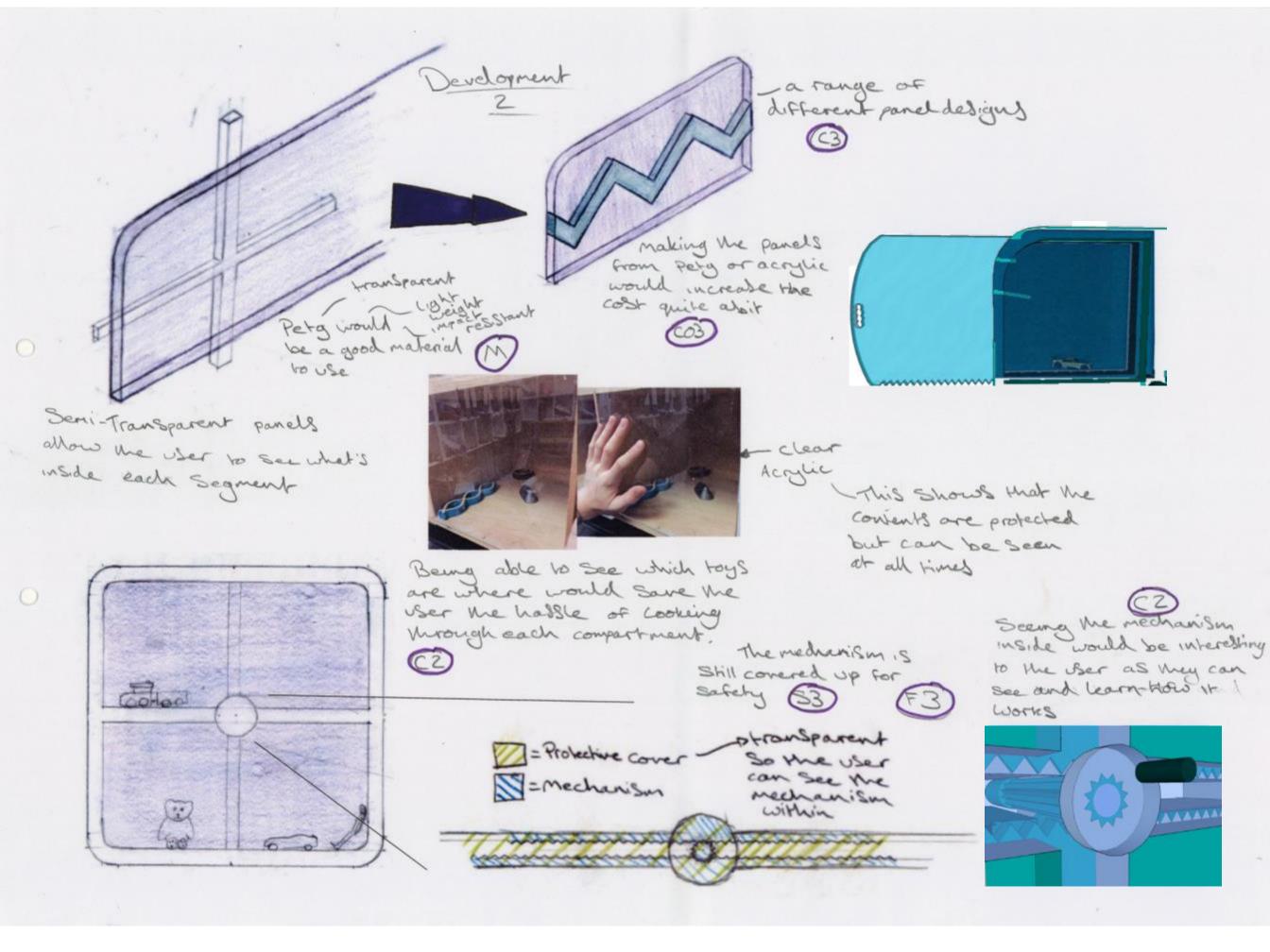


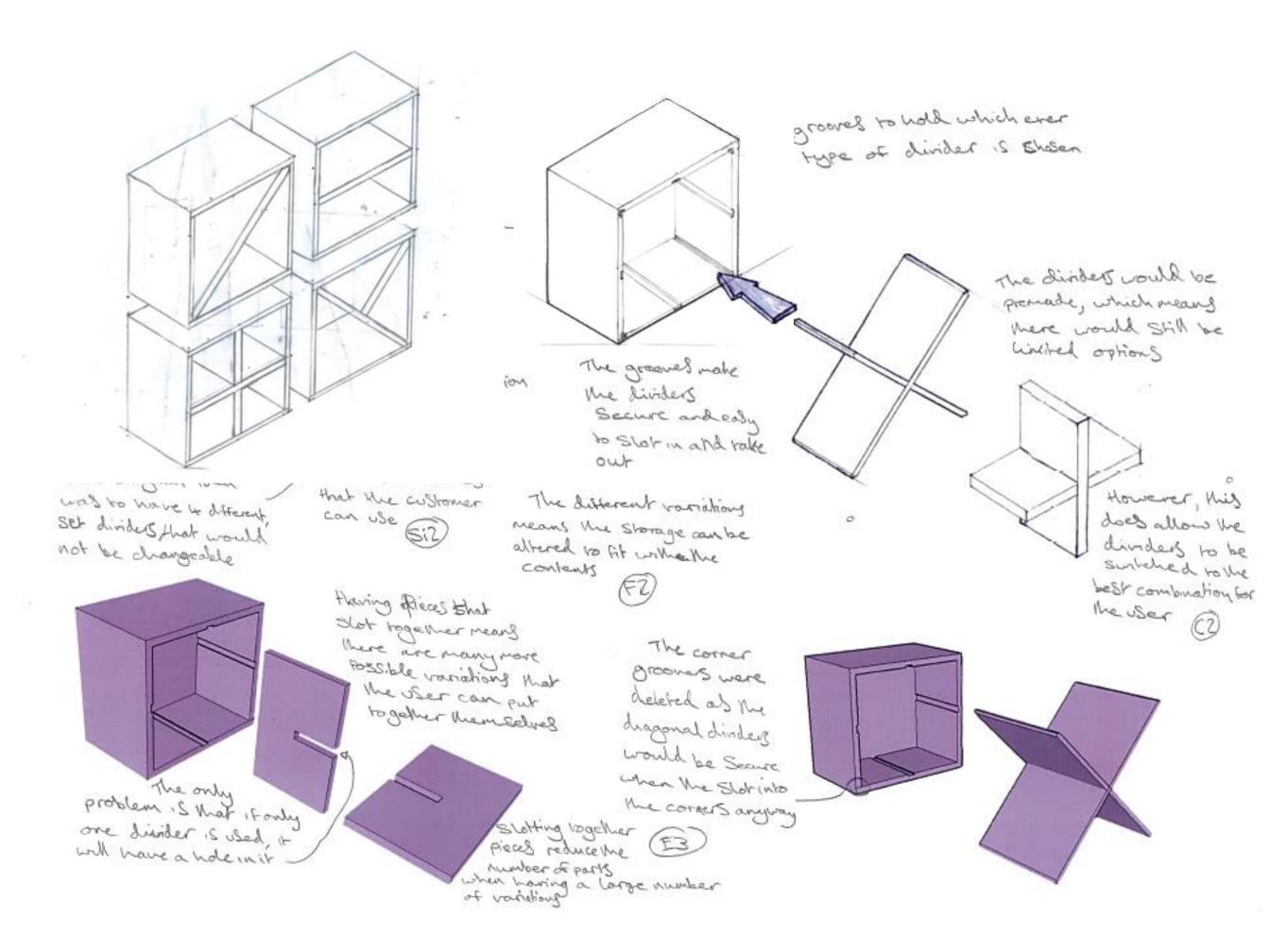


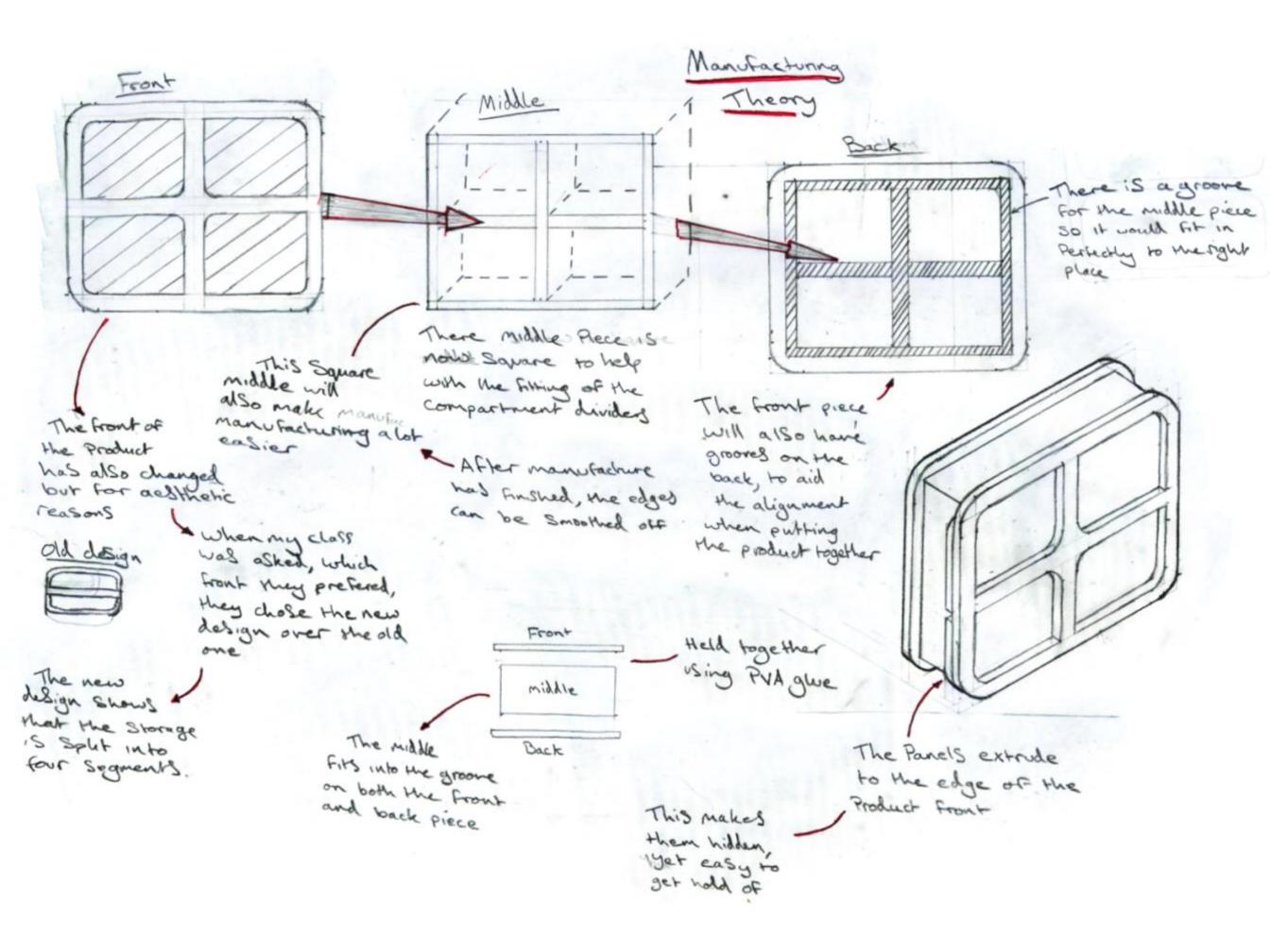


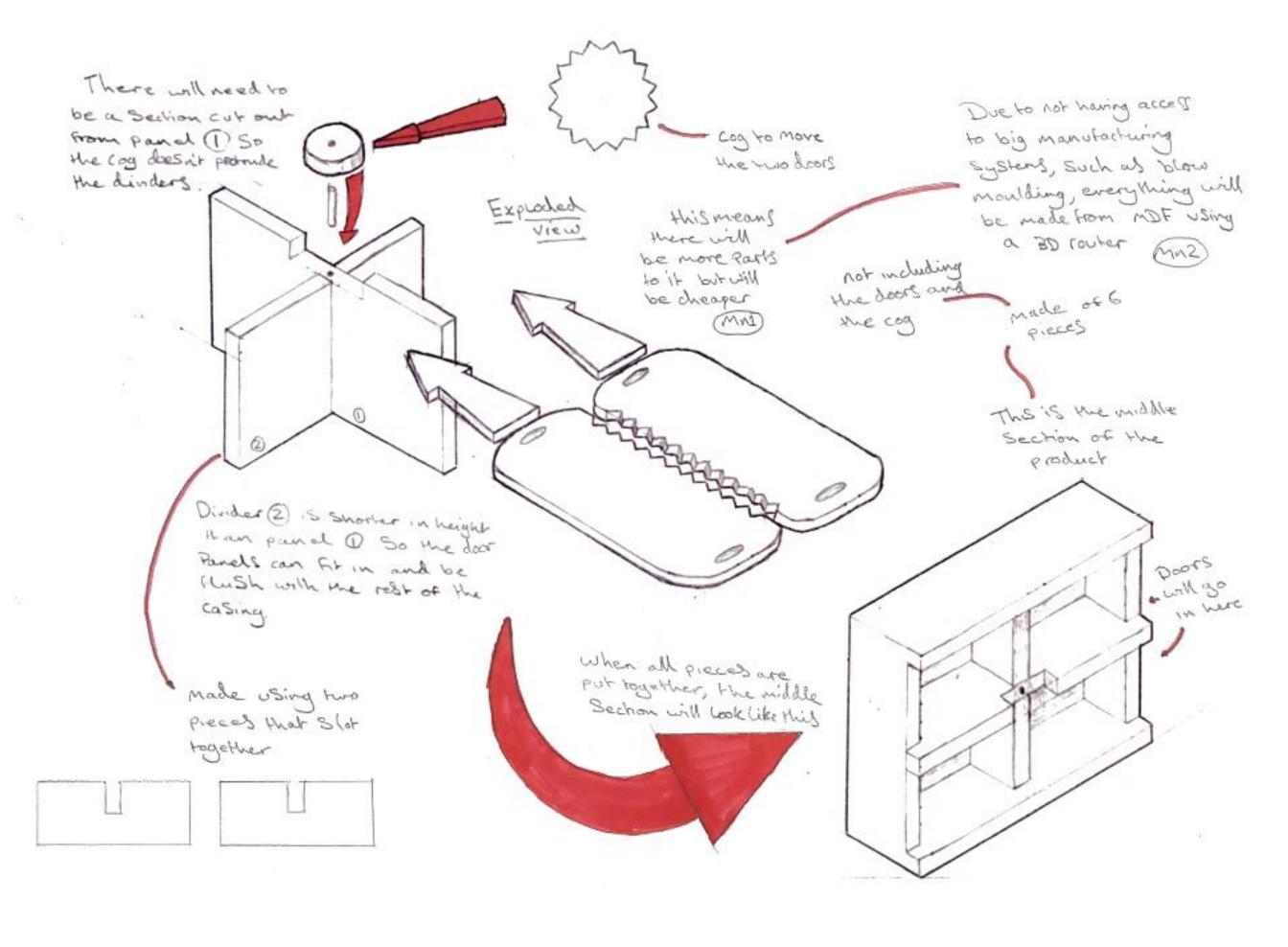


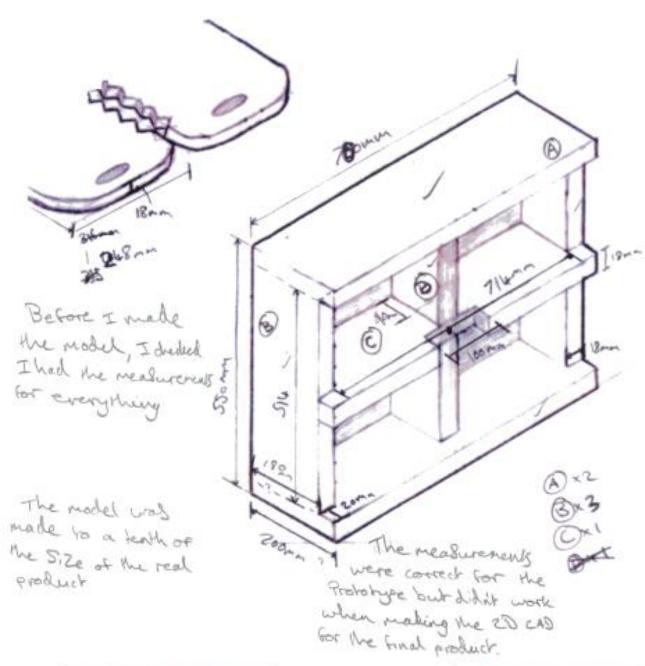


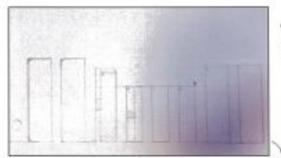








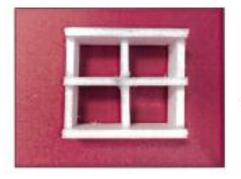




Forch piece was drawn to the right size

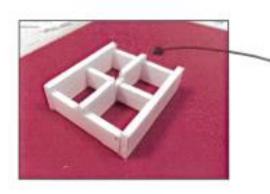
- referencing the drawing with measurements

make from board



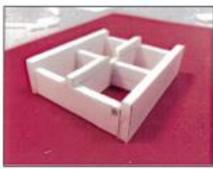
The first part to be put together was the casing of the mildle Section, then the dividers

together using hot give



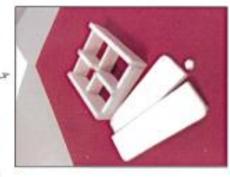
these two parts were aboved on to old more structured support

Structural Support



Each piece was Labled to make construction easier

All of the paths
for the hilble
Section were cut out and
Sandak to make
Sure it all fill
together perfectly



when the doors were moved,
Whe circle representing the cog also turned whe kne cog would



This could be fixed by making the Loors a bit shorter so the cog can extrude

The cog may need to be the Some width as the material to let the Moors fit in

This might become a poblem as the maderial IS 18 mm Huck



when the Front IS put on, there will be too much friction between the doors for them to more easily.

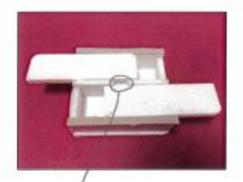
when the doors were closed everything was thish which would be a problem for the moving doors



To Fix Mis, I added how bit of Semi-Min card, which would give the doors a bit more freely



The next part I gloed on was the bottom. This part had to be uned up with the doors so when they are dosed the front, back and doors will be flush



The cog was taken out as it kept coming out of place and could stop the model from moving



Finally, the Front was put on. I was glied on to be flush withe the bottom and the doors



the border needed to be Hucker to cover up the card used



The Front was difficult to cut out, this is why Some parts are a bit rough



Everything was
hard to line up,
therefore in the
real poduct marks
will be made to
help with adignoment



the doors will open as far as
The images show
this is to storp
them from coming
out of the Product



the back and front have a radius of somm

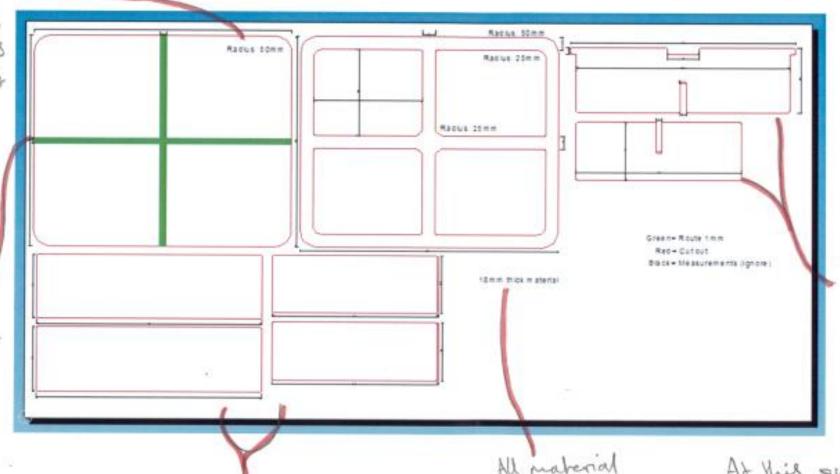
To get our products manufactured professionally, we are Sending accurate CAD to 'Contrax Furniture', which is a company that hires out their CNC router

The first drafts of our CAD drawings were Sent off to the company So they could check the designs and make any changes needed

When making the CAD, I referred to the Sizes worked out on a different Page

These were Presumed to be correct at the time

The green is engraved so the const section in the centre piece can be accurately placed on the back

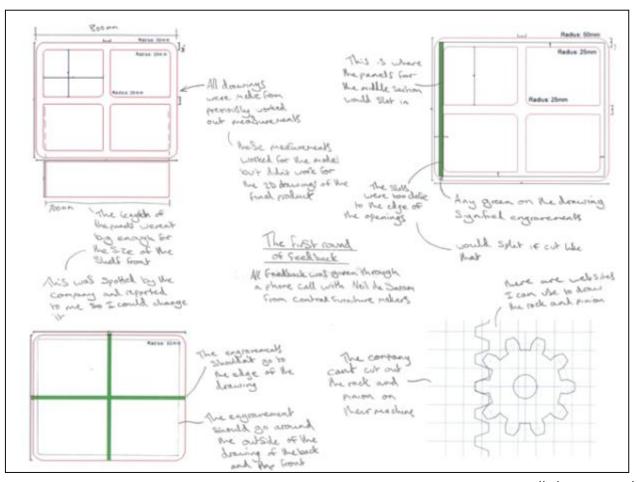


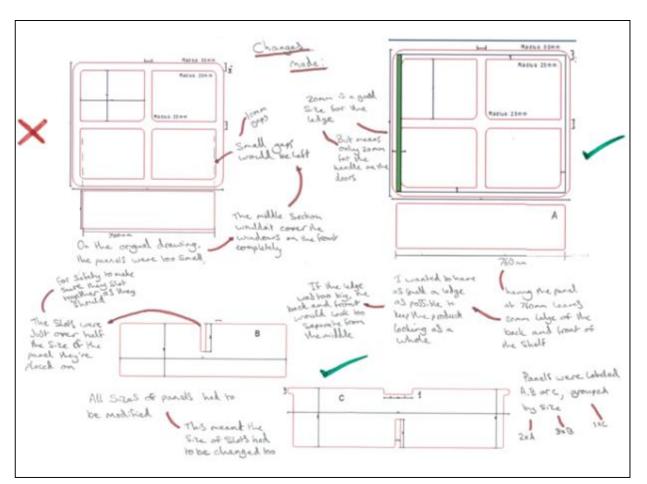
The CAD was Seat off with delailed, working drawings So he company would understand out delign.

these two will store together when cut to make the cross section in the centre of the middle section

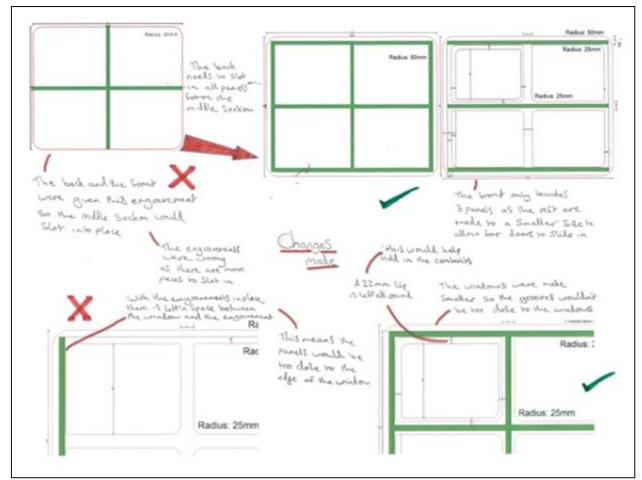
these four rectangles are what would form the middle Section to my ledgy

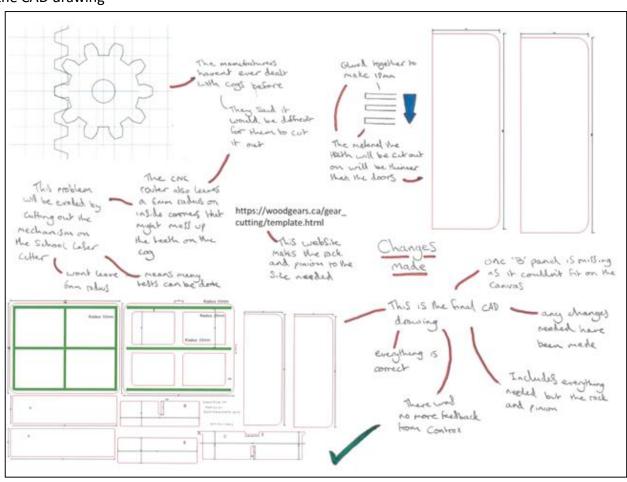
Hick S 18mm Hick This has to be accounted At this Stage I hedn't added in the doors or the Cog as I needed to alk them if their company was capable of cutting out the teeth



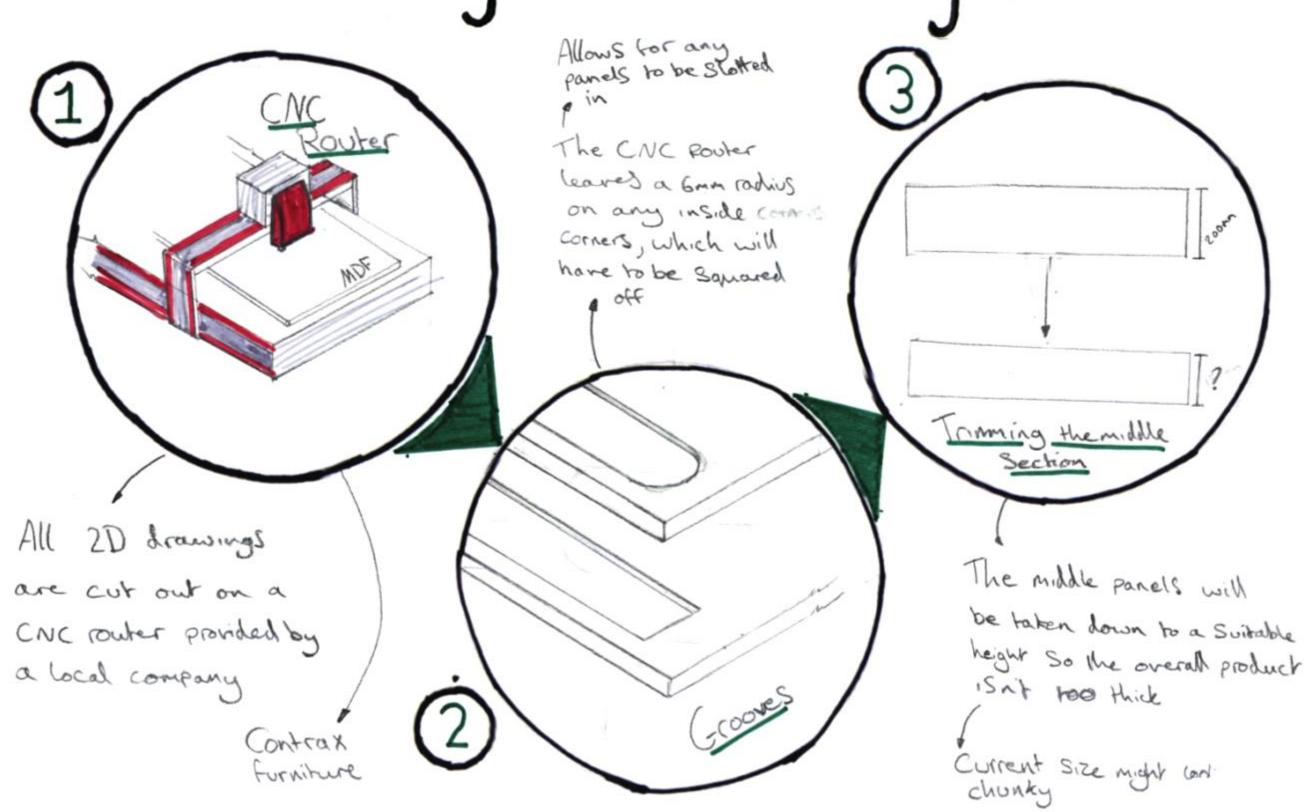


#### All changes made to the CAD drawing

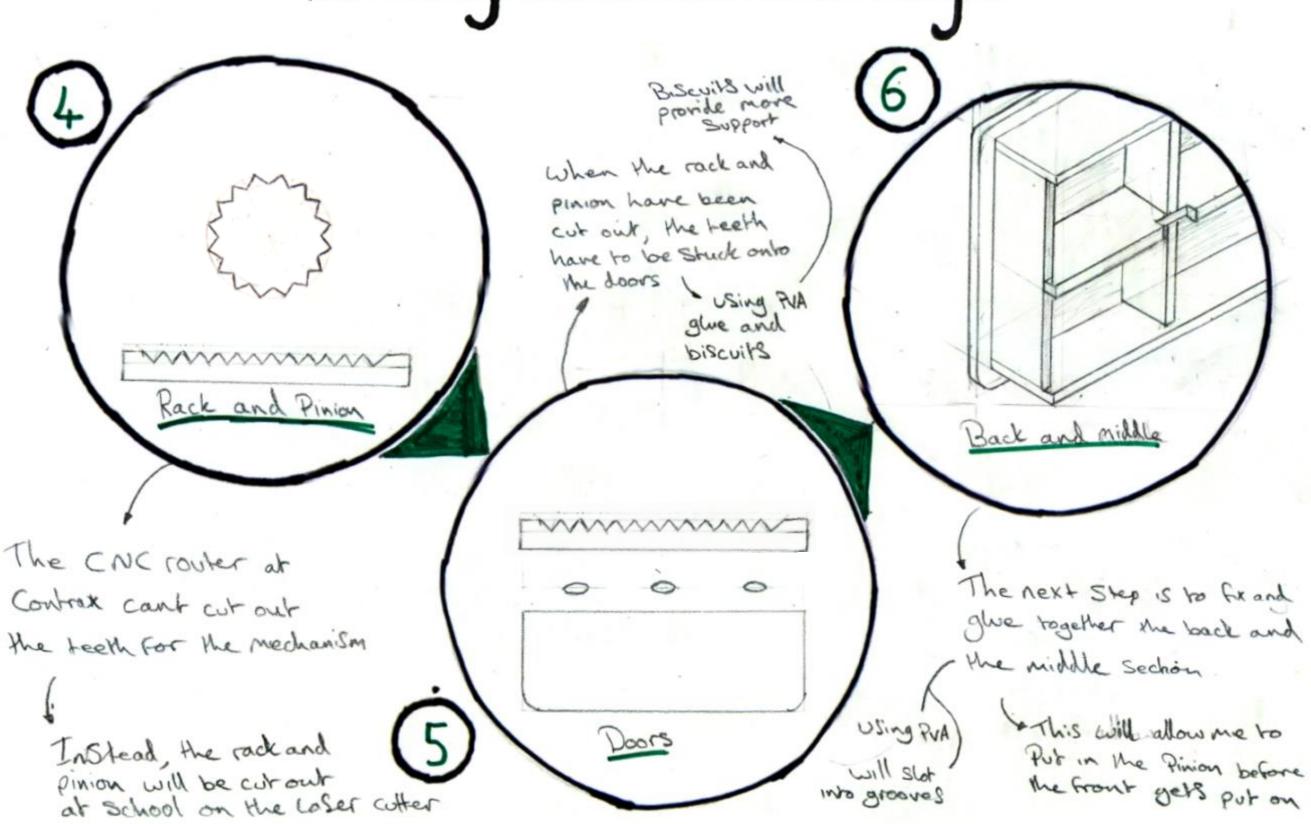




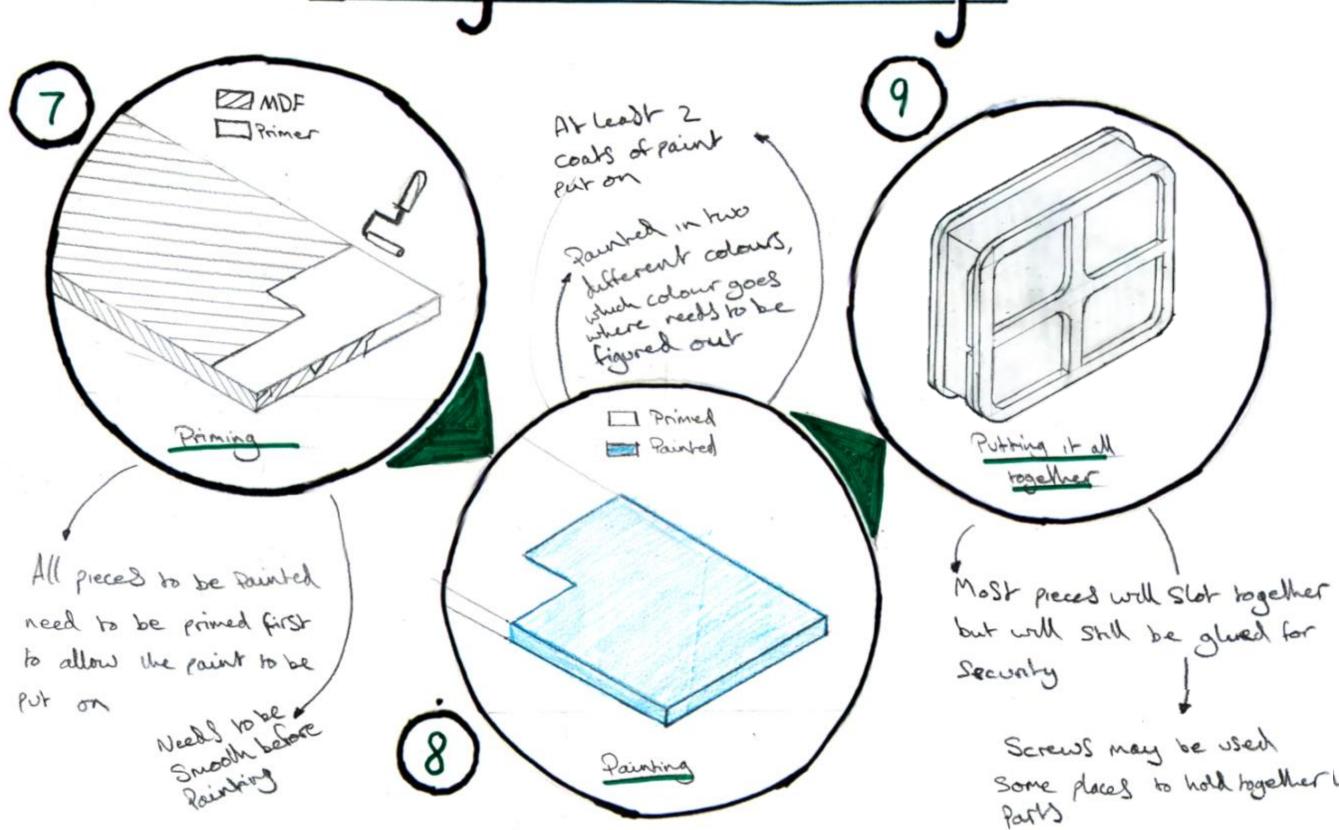
# Stages of Making

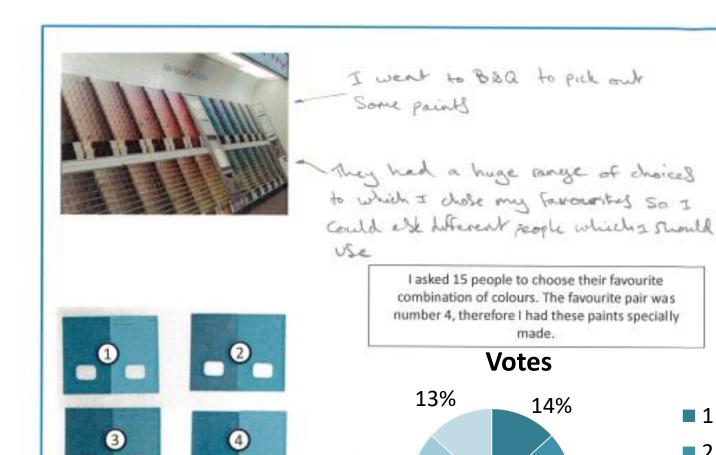


# Stages of Making



# Stages or Making





These two images were made on paint So I could see whether me product would look better with dark point on the inside or outside

2 reople

Suggestred

mixing pail

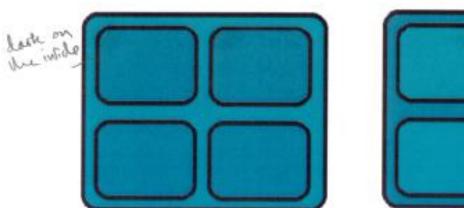
4 with pair 6

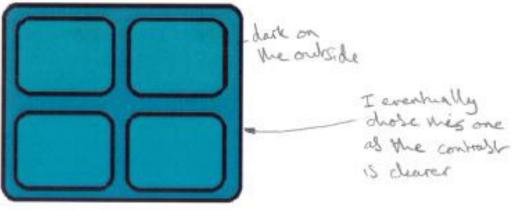
13%

40%

13%

7%





**1** 

2

**3** 

4

5

Primer had to be used on we not RIST make Sure Primer & The paint Undercoat works its best 2 Loyers of primer

Sahnwood, waterbased, quick daying

make so I could get Muse colours, along with we contect properties Combination 4 got 6 rotes in total, Merefore this is the paint I went with

> 3 loyers of each

> > A cooler was shed to puton We Paint

> > > a rotter with Small hoirs was Suggested as It gives the best finish

The pount was specially



Sheet of MOF on a cre router



All parts of the product out out apart from the mechanism



A deeper incision was made so the two pieces could star logether MOTE EASILY

Making Stages 1, 2 and 3



This was the groduct when all Slotted together



The cac router left a 6mm radius on corners - these had to be cornered





The product was too thick, therefore 5 mm was taken off of the middle section



The circular Saw cut the smm off all pieces used in The middle Section

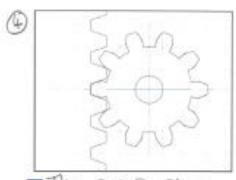


This is how the smaller iners, on Loked

1. Contrak cut out My 20 drawings on a one rowter. The total cost of this was E165. The che rower left a 6mm radius on inside corners, this lead to Stage 2.

2. The 2D drawings were designed for allearts to be Slotted together. He However, the 6mm radius Stopped this from happening. Therefore, I used a child to Straighten the corners so the whole product would Fit together without glue or nails.

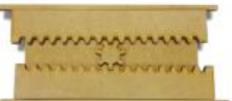
3. When the whole product was together it was too thick to be put onto a wall I asked others if they thought the Size Should be reduced, to which they agreed. Marcfore, I used children's toys to see how much I could reduce the SiZe



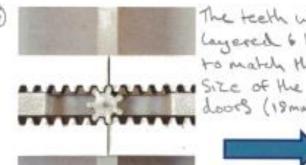
The cog system couldn't be curout on the cac rowher



I tested 3 different Sizes of the mechanism. The middle size fit best in the product



I put the probablype mechanism rogether with stoppers to mimic the Final product



The teeth were layered & times to match the doors (19mm)

# Making Stages 4, 5 and 6



ne layered teeth were then gloed to the doors using Pra and Sash clamps



The middle was then glued to the back piece



Everything then had to be cleaned up before Bumind



Some Slots Still wouldn't fit together



All corners and Slots were filed and Sanded So the Stoll would work

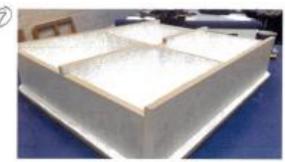


4. Stage 4 of making was based around the Figuring out of and culting out the mechanism. I found a website what matched the rack and Pinion teeth together. The nechanism was cut out on the Laber Cutter Gtimes each to get to 18mm Hide

5. When the mechanism was cut out, they were all glued bogether and Then gloed to the doors Using Pra glue and Sosh clamps. After being gloed the doors needed to be sanded to make the teeth flush with the fannels

6. The 6th Stage of making consisted of gluing the middle part of the product to the back. Some cleaning up Then needed to be done before priming started, Such as corress being Sanded.

Making Stages 7, 8 and 9



I Started the priming with the middle and bottom Section



to be sanded lightly then primed a Second time to get a Smooth



The whole products had been primed, apart for bits that wont be seen



first to be painted, in dark Eyaan.

All surfices were Biren 3 coats for a Solid Finish



Paint was chistoled from the under side on the doors.



the inside and the doors were then painted tight blue



Some point leaked between the teeth, therefore I used a child to remove it



All had himshed being painted. Then was put together.



used to reduce trickion between the doors.



7. Before Priming could short, all edges hed to be sanded and rounded off so hey would be smooth. After the first layer of primer had gone on, edges were sanded for a second time to get rid of any roughness. The second layer of primer would then go on.

8. The outside was painted first as it is all the same colour. 3 coals were given for a solid Finish. The inside was painted next, along with the doors. Both were only given 2 coals as the finish was already as wanted.

9. Stage nine was the last stage of making where everything was put together. The paint on the doors caused too much friction, therefore I tried to use want to reduce friction. This didn't work so I used 3 in 1 Silitone Spray, which did work.

# **Final Product**









# Marketing and Presentation

#### **Selling Point:**

Every product needs a selling point that will stand out and appeal to its target market. Without having something that will make it different to other products, it wont sell. The aspect that makes my product different is the **mechanism** inside it. The mechanism makes it different to any product I could find on the market. The method of accessing the contents of the product is very original as you pull one door out and the other does the same but on the other side. What makes this product even more unique is the **mystery** of it. The mechanism is unknown to the children that use it and is therefore seen as **magic**. One thing a lot of children like is **a place to hide their favourite items** so that no one else can get to them, this product offers that as the handles are hidden so anyone who hasn't used it before will struggle to figure it out. All of these aspects make the product appeal to the children that would use it, however the function of the product would also be a selling point to the parents who would buy the designed product. The function will act as **an incentive for kids to tidy up their toys** as they get to have **fun** while doing it, the different segments would also offer **organisation** which would also appeal to the parents.

#### Packaging:

Due to the parts the product comes in (how they were cut out by Contrax), the product can be flat packed for easy transportation and minimal packaging. Flat packing the product will make it ideal for commerce in IKEA as one of the things they look for is the ability to reduce packaging and size in transportation.



#### 4P's of Marketing:

<u>Product:</u> The product might not be clear as to what it is at first glance to the user, therefore it has to be made very clear as to what the product is, what it does and why it is different. Stating all of these will make it more sellable to the user as they will understand what it is and why they should buy it.

<u>Price:</u> The price of a product is a big deal to the customers, is the price is too big they wont buy it and will be scared off, therefore the price has to be just right. The price of the final product has to take into consideration three things, the target market, the cost to make the product and the amount of profit wanted/needed. The target needs to be thought about to know what sort of price they would be able to afford. The cost to make the individual product needs to be thought through too as the price needs to be somewhat higher than the cost so that profit can be made. This leads to the thinking through of the profit, a decent profit needs to be made so more can be continued to be made with spare money left over.

<u>Promotion:</u> People need to know about the product, therefore it needs to be promoted so people will know that its for sale. Promoting the product will get more people to know about it and in turn get more sales for the product. The more sales made, the lower the price can come.

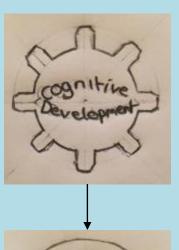
<u>Place:</u> The place at which the product is sold and where the product will be marketed. The product is a very suitable design for IKEA and Aspace, so placing the product to be sold at either would be good. Advertising the product on billboards might not be the best idea as its not a product you would generally see on a billboard, the best place for it to be advertised would be on TV on a kids show. Social media sites are also a great place for free advertising which loads of people would see.

#### **Final Pricing:**

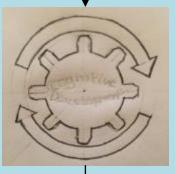
The final price of the product takes into consideration the cost to make the item and the general price of products closely related to this one. The amount it cost to make the product came to around £208. This estimate includes the price to CNC route all the parts (£165), paints (£23 each- half used), silicone spray (£10) and any other costs (£10). Looking at prices of similar sized products with the same storage space, the most expensive seems to be £249. This would be good price for my product as it covers the cost to make and leaves £40 profit, however this might not be enough, costs will be raised accordingly.

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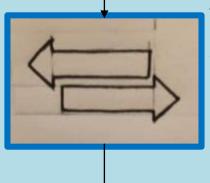
### Logo design



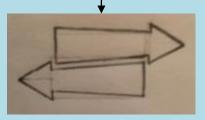
The first idea for the products logo was a cog shape with the company name on the inside of it "Cognitive Development". The cog shape was chosen as the product designed contains a cog mechanism.



The second design is a development on the first idea. This logo just adds on two arrows that go around the cog, highlighting the movement of the cog when in action.



The logo was then developed again but this time by taking something away from the design, which was the cog. The two arrows were left to mimic the design of the product which has moving doors that work much like the logo. This is the chosen logo as it is the cleanest, simplest and relevant to the product.



Although the logo had been finalised, I tried to improve on the design by adding more shape to the arrows. However, this took away from the tidiness of the logo, which wasn't good as the logo should resemble the product meaning the logo should be clean and tidy

### Name development

#### First thoughts:

The first idea was to link the name to the mechanism that makes the product what it is, a cog system. The first word that sprang to mind when adding onto the word cog, was cognitive. After discovering that this wasn't the most relative word the product, I stumbled upon "**Cognitive**"

**Development**". This is a field of study in neuroscience that looks at a child's development is information processing, conceptual resources, perceptual skill and more. This sounded to be more relevant as the product is used to help the users learn to tidy up after themselves. However, this name sounded a bit too sophisticated and long for a storage unit for kids. This name was more suited to a company that would make this sort of product, therefore this has been chosen to be the name of my company to which would make the product.

#### Product name:

As I was struggling with getting a name for the product, I decided to collect a few words that could describe the product or words that are linked to what the product is.

What is the product in a single word?

- Helpful
- Fun
- OriginalInteractive

Words used to describe the product:

- "Magic"
- "fun"
- "cool"
- "awesome"

What does the product do?

- Move
- Helps tidy up
- Stores toys

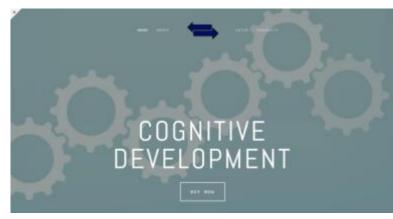
Here are some of the names I came up with that incorporate or link to the words above:

- KeepTidy
- MagicStorage
- FunClean
- PlayTidy

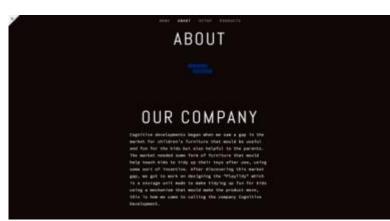
The name chosen was PlayTidy as it best describes the product as it helps keep tidy the toy that kids play with while also being fun to play with.

# Marketing and Presentation

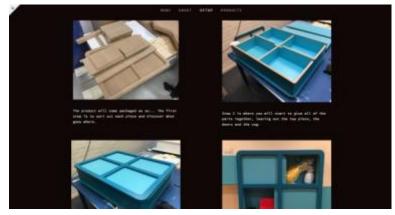
I created a website to showcase my product, offer a place to buy the storage unit and give information about it. There are four pages to this website, including the home page, about, setup and products page.



The home page includes the companies name, which is Cognitive Development, three tabs for the user to click on and a button directly under the company's name. The three tabs will take the user to any of the three other pages, depending on which one they click. The button at the centre of the home page will also take the user to the page where they can buy the product, this is placed at the centre as this is the whole reason for the website to exist.



The about page gives a brief description on the company and the product that has been produced. This page is a typical section you would see on any commercial website, explaining what they do as a company and more.



The next section of the website is the setup page, this teaches the buyer of the product how to put together the storage unit when it arrives in flat pack form. There are four simple stages to it that are explained using both images and text so the user get a full understanding of how they should setup the product.

The last page is the most needed one as it is the products page. Section has room for the showcase of multiple products that the company might make. At the moment it only has the PlayTidy product for sale. Once this product is clicked on, I will take the user to a description of the product, explaining what it is and does, show a couple of images of it and give the price at which it is sold.











I presented a slide to my class, showing photos of the finished product surrounded by words used by the target market to describe the product. When talking about the slide, I explained the selling points of the product and why it is suitable for the target market it is intended for. After this, I spoke about pricings such as the cost to make the product and the amount it could be sold for





# Testing and Independent evaluation

A2- Like the Ikea shelving for children, the colours and the shapes of the product should be quite simple.

The Final product was very simple in design but complex in function.

C2- It will be the parents that buy the product so it will have to appeal to them too. It will most likely be the function that appeals to them rather than the aesthetics.

The moving doors will appeal to the parents as it will be fun for their kids to use while also helping to keep places tidy.

C4- Organisation is a big deal for parents, therefore the product should help organise the contents

The four segments will help keep some form of organisation for the user.

Co1- When estimating the cost, the size and the function of the product have to be taken into account. The better the function, the higher the price can be raised as people will be more willing to spend a lot of money on it.

The function of the product is innovative and liked by the target market I have interviewed, meaning people will be more willing to spend a lot of money

S3- Any mechanisms that are included in the designs should be covered up so the children cant access them as they can be dangerous.

The main bit of the mechanism is hidden, but the teeth on the doors show when opened.

## Play me



E3-Another way too keep damage to a minimal is to produce the product in as few parts as possible, to keep manufacturing down.

The product could be made in fewer parts

Er2-The opening to the shelf needs to be designed around the potential contents of the shelf

The thickness of the product was reduced so it would just have enough storage space to fit larger toys in

Si2- There will also be different sized compartments for organisational purposes and storage for toys of all sizes.

Originally, dividers were going to be used for this but there wasn't enough time to make them. This would be a development for the real product

Si2- The length of the shelf should be big, for a lot of storage space. The length of the shelf should be around 850mm.

The final product was 800mm x 650mm

F1- Using some sort of mechanism for the movement of the shelf will be interesting to the children who use the shelf.

The moving doors are almost like "magic" to the children that use it

M3- Using MDF could be a good idea as it is cheaper and easier to manufacture. I used MDF for this model of the product, however if it was to be sold some parts, such as the doors and mechanism, would be made from ABS.

# **Strengths**

The storage unit has multiple storage sections that can provide some form of organisation for the user. These sections also have the potential to be divided up even further for more personalisation and better organisation.

The mechanism came out better than expected, meaning the unit seemed even more magical to the kids that used it. The smoothness of the working cog system also made it more fun for the kids to use and acted as an incentive for them to tidy up their toys

The style of the unit was described as very "contemporary" and "simplistic", making the product not stand out too much, while also standing out when it comes to functionality.

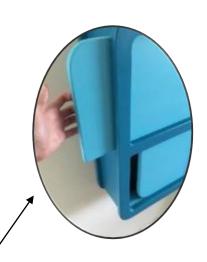
The functionality of the moving parts make the product stand out from other units for kids on the market, this will make advertising and marketing a lot easier.

Children tend to like having hidden features or secret compartments to hide their possessions, this is why the handles are put on the back of the doors, making it more difficult to access for those who aren't the owner of the product.

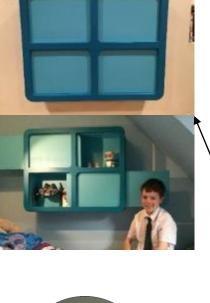
The Product is able to be flat packed, this will make it easy to transport and means less packaging will be needed.





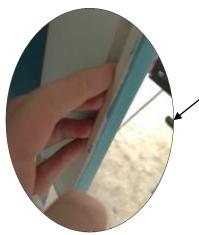






A bigger lip on the inside of the compartments would be a good addition to further prevent the contents of the product from falling out.

The colours used in this model might not suit everyone or every room, therefore in production the product will come in a variety of colours, such as green, pink, purple and more.



The handles on the back of the doors are possibly a bit too small for the everyone to use. A better idea could be to use some form of grip that is flush with the doors so it doesn't restrict anyone from using it.

The paint on the product sometimes makes the doors sticky and difficult to open, therefore a better finish should be applied so this wouldn't happen.

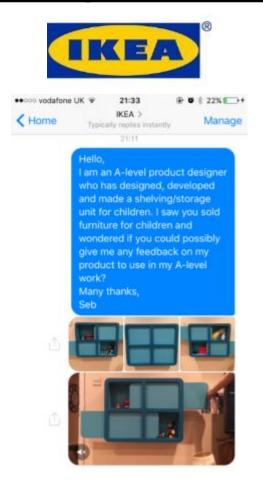




One big weakness of the product is the noise that is created when the doors are being opened. This noise would have to be toned down in production, possibly by using another material.

## Weaknesses

# **Testing and Evaluation**



I sent videos and photos of my product to companies that specialise in furniture to get their feedback on my product. I messaged 4 different companies including IKEA, Mother care, Aspace and The Children's furniture company. Out of these four, only two of them got back to me and gave me feedback. IKEA sent back two lots of feedback from two different people, one from customer support and one from a supplier of IKEA. The other company to give feedback was Aspace, the company's director gave me a few points to consider and a few aspects he liked.

The customer support at IKEA described the product as "amazing", complimenting the contemporary design and the simplicity of the operation. The supplier, on the other hand, said that it is "a unit you could expect to have come from IKEA", along with commenting on the modern design and, again the simplicity of the aesthetics

#### **Customer Support**

Hi there!

That's amazing. The look is very contemporary and the two blues contrast very nicely against eachother. With regards to the operation of it, I think it's a very simplistic look which obviously means it is convenient and easy to use! The storage available inside looks great also!

Kind regards,



Jamal IKEA UK

#### Supplier

"IKEA pride themselves on simplicity, sustainability and affordable products whilst maintaining a level of style that the majority of consumers would appreciate. This unit offers simplicity and a modern design suitable for 2017. Providing the unit would be packaged efficiently to minimize space during transit and the materials could be retrieved in line with our sustainability initiatives, it would be a unit you could expect to have come from IKEA."

Hope that helps!



Connor IKEA UK



- Looks stylish/modern
- Allows tidy bedroom
- Easy to use for the child

Points to consider:

- Minimum order quantity will at least be 50 if not 100
- Weight of product
- How this product will be fitted onto the wall (lots of health and safety issues here furthermore complicated by the fact that all consumers will have different walls, different items weight in the shelf) ....

All in all, though, well done for the creation!

Best of luck in getting it to market.



Contacting and showing my product to Aspace was more tricky as it had to be done through email, meaning the video couldn't be sent to them. However, the Director still gave some great feedback. The first thing they commented on was the look of the product and its functionality of helping keep a bedroom tidy. The aesthetics were said to be "Great" and "stylish/modern". Then the replier gave me some points to consider if the product went into full production. The minimum order that Aspace would place is around 50-100 units, therefore a good method of batch production would have to be found. The weight of the product was also a point to consider as it is quite heavy and will be difficult to put on walls and be held there securely.

For the last part of evaluation, I decided to get the views of a graphic designer to see if there isn't anything aesthetically that they would change or anything they particularly like. Fortunately, I managed to get in touch with a graphic designer at a publishing company due to having connections to them. I asked the designer if they could review my product and make any comments on it, anything they would change, any future improvements and anything they enjoy about the product. The first thing to notice is the very first word used to describe the product "clean" This a great response to the aesthetics of the product as it should look clean to resemble what the product helps do, which is clean. The PlayTidy is described as "retro", which is the opposite to what both IKEA and Apace said. The colours chosen were also commented on and said to be "well thought out" and would look "perfect in a child's bedroom". As for changing the look of the product, nothing was mentioned apart from the possible adaptation for different environments. Such adaptations mentioned were putting mirrors on the doors and changing the colours to white to suit a bathroom or changing the product to look more sophisticated so it could fit in a "dining room" as such, by simple changing the colours or material to seem as though it is made from stained wood.

Hi Seb, is this ok/enough:

The clean, organic lines of this cupboard are very retro in style and aesthetically pleasing. The fact that the doors open both ways are very practical, especially for a child. The colours have clearly been well thought about and would look perfect in a child's bedroom, on a large wall so as not to obstruct anything around it. The design could be adapted for a modern bathroom; maybe a white unit with mirrored sliding doors? Or a dining room with duotone complementary stained wood? The designer of this unit has a clever eye for style versus practicality, and also longevity in product development.



# **Testing and Evaluation**



#### First Impressions:

This is a video of the target audience I have used throughout my designing and developing and their first impressions of the product. I wanted to get the first impression to see what they thought of the general look of the product rather than just focusing on the mechanism and the functionality of the product. The first word used to describe the aesthetics of the product was "cool" and "awesome". They both commented on how they like the colours used in the product.



#### Reviewing the Mechanism:

When testing out the mechanism and the functionality of the product, the child was asked to find the handle, to which is hidden round the back of the doors. The child found the handle with ease as they had been testing it out for a few minutes before the video. However, the "secret handle" would be difficult to find for those who haven't used it before, such as the child's friends; keeping the contents hidden from them.



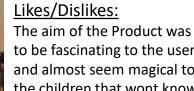
#### Storage Space:

The amount of storage the product provides is liked by the user as it allows them to store a range of different sized toys. A feature that could be improved on in the future is the ability to stack the toys inside the product without them falling out.

Everyone that gave feedback on this page is in the age range of my target market.

#### More Feedback:

I also got 2 more lots of feedback from 2 similar aged children. Therefore, I could have feedback from both genders to see if their likes/dislikes would be any different. In this lot of feedback, the favourite aspect of the product was the fact that the whole product was like a secret storage unit for them as the handles to open the doors are hidden and cant be found too easily. This is a big feature of my product and I aimed for the contents to be hidden away and not easily accessible to anyone but the owner. This was done because, after looking at a lot of other storage units for kids, a lot of them contained secret compartments for their favourite belongings.



to be fascinating to the users and almost seem magical to the children that wont know how the mechanism works. When the product was being reviewed by my target market, this is exactly how it came across, as "Magical". One improvement stated by the parent is that the product makes a little bit too much noise. This is a big flaw in the design that could put users off of buying, therefore it would be a primary problem that would be the first thing to be fixed if going into production.



#### Improvements:

I asked if there were any improvements that the children would make to the product, both functionality wise and aesthetically. Nothing was mentioned about the mechanism. However, a few comments were made about the aesthetics being too plain and possibly needing some "patterns on the outside" and changing up the colours a bit. One idea given to me by a friend is that the doors could ng blackboard paint so the children can draw on the doors themselves, using chalk.



#### **Product Size:**

Choosing the size of the product was difficult as it needed to be just right, having it too small would mean there wouldn't be a lot of storage space and having it too big would mean it would be tricky to put onto a wall. In this video the child said that the size was "just right" and wouldn't change it. He also claimed he would have this product placed in his room if it was for sale.



From this photo you can see that the front of the product fell off during testing, this was later fixed using corner brackets and screws to hold the front to the middle section of the product. Glue was not used as this would stop any future fixings from being possible as you would be able to access the mechanism if anything went wrong or broke.

## **Review and Reflection**

#### Brief

Create a shelving unit based around the generic likes of the gender the product is bought for, this will be liked by the parents as they are appropriate for the children. An example for this is the theme of cars for boys and flowers for girls. These gender appropriate designs will be perfect as they are simple, which allows for more focus on the function. These shelving units have to provide an incentive to the children for them to want to clean up their toys, the incentive could be movement as this will make the chore seem fun to the children rather than a tedious task. As there isn't much room in a child's bedroom, the shelf should not only incorporate storage but other wall hanging products, such as mirrors and clocks.

#### Was the brief met?

Instead of having two themes for the product that would be gender specific, the product will come in a selection of colours so the user can choose their preference and not have to settle with the chosen theme. This opens up the target market a bit more as the product isn't set to two themes that would limit the range of people that would buy the product. Although the product has strayed from the brief aesthetically, the function of the product has been kept the same throughout design and development. The product developed has a mechanism hidden within itself to provide a form of movement. This movement is seen as "magic" and fun for the kids, acting as an incentive for them to use it and tidy up their toys. Instead of incorporating mirrors and clocks, the product just ha a lot of storage space. However, in further development plans would be made to make the doors more interactive by making them able to be written on or such.

Although the design has gone off route from the brief, it was for the good of the product to make it better for the user and open to a wider range of kids.

#### Target Market:

The shelving unit will be made for children aged 4-10, therefore the aesthetics have to appeal to the children of both genders. However, the designs have to appeal to the parents too as they will be the ones buying the products. The parents wont buy a product that isn't suitable for their child. The function of the product will mainly be for the parents as the product will provide incentive for the child to clean up their toys. Although, the product may have different methods of accessing the toys within, this will appeal to the children as they will act as secret compartments that the children will enjoy.

So far testing has shown that PlayTidy does appeal to the target market it is directed at. Parents that have been shown the product always mention the mechanism, which is good as this part of the product is means to appal to them as well as the kids.

#### **Product Success:**

In my opinion, the product turned out to be a great success, based on the views of my peers and the target market that reviewed it. The making of the product worked out a lot better than many people thought it would as many said to me that they didn't think that I would be able to get the mechanism working however, the mechanism worked incredibly well, better than I had ever expected. The part of my product that came out best was size of the product I think as it is able to store many items and doesn't take up too much room on the wall when the doors aren't extended. The testers stated that they thought the best part of the product was the mechanism as it worked so well.

The innovation of the product was also a great success as no one I asked has ever seen a self that has doors working in this way.



#### Future Changes:

Future models of the product will include more interactivity and possibly different styles to the product, such as ones with patterns added to them. The extra interactivity would come from making it possible for the user to draw on the doors through using blackboard paint and chalk. Some of the developments that were though of earlier on in the project were not able to be carried through, such as the section dividers and the transparent doors. The section dividers could be made easily and would give some form of customisability. The doors on the other hand would only be viable if the product was going into manufacture.

#### Sustainability:

Sustainability of a product is a big need for some companies, such as IKEA who say that it is one of the things they look for when making new products. Therefore I would have to make sure that my product is as sustainable as possible if it was to be produced and marketed. Here are the 6Rs that I would need to consider to make the product sustainable:

Recycle: Using recyclable materials in the product is the first thing people think of when trying to make a product sustainable. Materials such as MDF cannot be recycled but are a good material to use as it is cheap. Using some form of plastic would be good too though as it could be recyclable, if a thermoplastic, and will be more light weight than MDF, as well as stronger. As the doors were planned to be transparent, ABS should be used for them as it is able to be recycled, an incredibly good material for kids and can be transparent.

Reduce: Reducing the amount of material used makes the product more sustainable too as it will require less manufacturing and less of the material will be used. The amount of material could be reduced through using a different material, such as a plastic. Plastics are stronger than MDF, meaning the material wouldn't have to be as thick to be as strong.

Reuse: Reusing recycled materials that have come from other products is a good idea as it will save money and will increase the sustainability of the product massively.

Rethink: Quite often a product will be rethought to come up with ways of reducing the cost or reducing the materials used in it. The design may have o be changed completely in order to do so.

Refuse: Refusing to use something in the product that might not be needed would increase sustainability too, such as how I refused the idea to have a handle on the front of the product as this would just use up more time and materials that isn't necessary.

Repair: As the product is produced in flat pack form, certain parts of the product will be able to be purchased for repair, for example the doors and the cog as these are the two pieces that are most likely to break.